HOME SALE SOLUTIONS

WE MAKE HOMES COME TRUE

Offer Flow Chart

Buyer's REALTOR®

Buyer

Write's Offer

Presents to Seller & Seller's REALTOR®

Seller: **Accepts**/Rejects/**Counters**

Obtains Initial Deposit from Buyer
Deposit/Purchase Contract Submitted to
Buyer's REALTOR'S® Office

Property Inspection Occurs/
Other Conditions Satisfied

Removes Subjects in Writing
May be Deposit Increase

Purchase & Sale Contract Faxed to Buyer's Lawyer
Mortage Contract Sent to Buyer's Lawyer

Loans Officer/Mortgage Broker
Obtains Financing

Title Search Done by Buyer's Lawyer

Buyers Meet With Their Lawyer &
Sign Documents/Pay Balance

Signed Documents Sent to
Seller's Lawyers/Sellers Sign

Documents Returned to Buyer's Lawyer

Buyer's Lawyers Register Property
At Land Titles

Buyer's Lawyers Release Proceeds of Sale To Seller's
Lawyers & Payour REALTOR® Commission

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DIRECTOR'S AWARD Sutton 2004 · DIAMOND AWARD Sutton 2006 · MEDALLION CLUB MEMBER · MASTERS AWARD Sutton 2010 · PLATINUM AWARD Sutton 2009

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